Client Success Story: Al's Corner

Pinnacle Product:
Palm POS™
CAV NIM
PSI NIM
Oasis BO

Point of Sale
Retail Fuel
Wholesale Fuel

Client:
Al's Corner Store

Industry:
Convenience Petroleum Retailer
and Fuel Marketer

Stores:
26 Stores

Business:
Iowa-based Al's Corner is a Level 4 retailer with 26 Sinclair branded stores. Their Pinnacle products include POS, CAV NIM (with Datawire NAM), PSI NIM, and Oasis BO.

Challenges:
To be PCI compliant they need to secure the card processing environment while allowing necessary systems to communicate internally and externally.

Project Goals:
Al's Corner was looking for an economical, easy to install and maintain a firewall solution.

Solution:
VendorSafe secure firewall: Vendor Safe offers the only low-cost, comprehensive solution to achieve PCI compliance within 30 days. Backed by a $50,000 TrustVault™ guarantee, VST provides its Self Configuring Firewall Architecture™ requiring no IP address changes along with a managed VPN to Levels 2, 3, and 4 merchants for a fixed, affordable fee.

- Secure segmented zones
- Easy installation and remote support
- Remote monitoring services

Client Opinion:
Thomas Leise, "After evaluating several options, we determined VendorSafe was the smartest choice for Al's Corner. It provides the affordable secure segmentation we need for our stores, and the remote monitoring VendorSafe offers makes it very low-maintenance for us."

Results:
- Based on financial analysis, VendorSafe was the most economical choice.
- VendorSafe is endorsed and used by Sinclair.
- They are using a 4 segment solution,- POS is separate from BO and DVRs.
- Only pricebook updates via email are allowed inbound.
- CAV NIM and PSI NIM are allowed outbound access.
- 6 implementations so far, each taking 1-2 hours. They anticipate as low as a 30 minute install with remaining stores.
- VendorSafe does the configurations.
- VendorSafe handles the monitoring and alerts Al's of any problems.

VendorSafe TECHNOLOGIES
Protect Data. Secure Business.