



Price Book

Manage your Inventory and Margins

Pinnacle Price Book™ is a price management and scan file support system designed specifically for the convenience store and petroleum retail industries. With this full-featured database tool, you'll have easy access to all critical business information in order to manage your inventory and increase your margins. This powerful, flexible tool can handle extremely complex, large-chain pricing scenarios. It reduces paperwork and data entry time, allowing you to focus on other business needs.

Price Book provides control over authorized products and vendors, sets retail prices, promotional prices and effective dates, UPC codes, and inventory retail values by product. The home office controls Price Book functions, allowing you to automatically download price files to stores to support store level vendor invoice capture and POS scanning. Price Book supports a wide variety of POS scan file formats, including the industry leading Pinnacle Palm POS™ system.

Key Benefits

Accuracy

Protect your profits with accurately calculated invoice extensions when you use Price Book in conjunction with Pinnacle's manager workstation solution. Retail inventory value is assigned correctly – each item gets the right value, within the right category.

Control

Protect the integrity of your pricing system. You will have complete control of retail prices with the ability to send price changes from the home office into each store's system. Improve company performance by

analyzing price changes, reducing shrinkage, and better managing item categories.

Consistency

Gain operational efficiency with a uniform pricing system. Establish consistent products and pricing across all regions. Standardize your operations across stores and optimize labor time with electronic updates, "mass posting", Quick Entry, selecting Target Margins, and Retail Rounding.

How It Works

Pinnacle Price Book is designed to use the power of the network server. Using your server to crunch complex queries improves the efficiency of database retrieval and reduces network traffic. Price Book allows you to easily access your data with its interface and with other popular applications such as Microsoft Access, Excel and many report writing tools.

The SKU (Stock-Keeping Unit) number you assign to each inventoried item is the hub for each product. Multiple UPCs can

The screenshot shows the Pinnacle Price Book software interface. At the top, there's a menu bar with 'File', 'Edit', 'Tabs', 'Navigate', 'Tools', 'Window', and 'Help'. Below the menu is a 'SKU' list with columns for 'SKU Number' and 'SKU Description'. The list includes items like '110236 COKE DIET 12Z', '110237 SPRITE 12Z', and '110238 FRUITOPIA ORANGE'. Below the list are buttons for 'insert', 'delete', 'save', 'refresh', 'sort', 'search', 'related', 'mass insert', and 'mass delete'. The main area is divided into tabs: 'General', 'Classification', 'Authorizations', 'Inventory Value', 'SKU Qty', and 'Vendor Item'. The 'General' tab is active, showing fields for 'Category' (11 SOFT DRINKS), 'Inventory' (11 SOFT DRINKS), 'NACS' (070100 Carbonated Soft Drinks), 'Count Item', 'Retail Inventory Quantity' (1), 'Size' (EACH), 'Default Authorized' (checked), 'Expense Or Resale' (Resale), and 'Delete Date' (00/00/00). There are also fields for 'Store System Department' (03) and 'Oasis Inventory Item Number' (48083).

This section shows a detailed view of the 'Vendor Item and Sku Single Entry' form. The form includes fields for 'Store Number' (17 MEADOWBROOK), 'Vendor Id' (3004 COKE ARLINGTON), 'Item Number' (496580), 'Purchase UPC' (499140), 'SKU Units' (24), 'Item Description' (COKE DIET 12Z), 'SKU Number' (110236), and 'Inventory Ctg' (11 SOFT DRINKS). There are checkboxes for 'Use default Descriptions' and 'Use default SKU Settings'. The 'Use default Descriptions' section has fields for 'SKU' (COKE DIET 12Z), 'Short' (DIET 12Z), and 'POS' (COKE DIET 12Z). The 'Use default SKU Settings' section has fields for 'NACS Category' (070100 Carbonated Soft Drinks), 'Purch Subcategory' (2 VAULT POP), 'Retail Inventory Qty' (1), 'Delete Date' (00/00/00), 'Expense Or Resale' (Resale), and 'Default Authorized' (checked). A 'Cost' table is also visible with columns for 'Store', 'Effective Date', 'Promo or Regular', and 'Cost'. The 'SKU Quantity' table shows columns for 'Qty Sold', 'POS Mod', 'Tran Code', 'Sales Subcat', 'Sales Subcat Description', 'POS Flag', and 'POS Description'. The table contains data for various quantities and POS descriptions. A 'Classification' table is also shown with columns for 'Group', 'Group Description', 'ID', and 'ID Description'. The classification table shows '5 Coca Cola' and '1 Coke 12z'.



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be assigned to one SKU without the maintenance of an item for each UPC. With this technology, Price Book is capable of an unlimited number of cost or retail changes at any given time.

Ensure Accuracy

Price Book provides a list of authorized items for each store with the cost and retail amounts as of a specific date. With Pinnacle's manager workstation solution you can enter invoices by item to validate costs, retail amounts, and check for unauthorized items.

Only authorized items from authorized vendors are allowed in the store. You pay what you agreed to pay, not what's on the vendor's invoice. Cost validation of invoiced vs. negotiated costs immediately returns dollars to your bottom line. Price Book also guarantees your retail inventory value is accurate. Track a product in the inventory process using its SKU.

Guarantee Consistency

With so many stores, you need Price Book's completely centralized price management system to keep track of individual inventory items and retails.

- Receive electronic updates of vendor items and price changes sent through vendors or pricing services
- "Mass Post" cost or retail changes and vendor discounts by location and effective date for multiple items in multiple stores
- Instantly enter costs and new retails for SKUs, or SKU quantities for regular or promotional pricing
- Ensure consistency by automatically figuring the optimum-selling price for each item after setting costs and target margins
- Implement your own strategy for rounding off calculated retail prices for greater standardization

Combo Special new save all

Global Combo ID	Description
Coffee and Donuts	CofDon
sample coupon	coupon

Global Combo ID: Global Combo Description:

insert delete save refresh sort search related mass insert mass delete

General **Stores** **Item Groups** **Generated Combos**

Item Group	Description	Average Retail Price	Combo Price	Average Retail Variance
7	16z Coffee	\$0.62	.50	\$-0.12
8	Donuts	\$0.91	.75	\$-0.16

Calculated Price: \$1.25
Combo Price: \$1.25
Variance: \$0.00

Note:
The Average Retail Price is calculated based on the Start Date and all Stores entered for the current Combo.

Item Group new save all filter pick

Item Group ID	Item Group Description
1	Basic Packs
2	Deli Sm Sandwiches
3	22Z Fountain Drink

Item Group ID: Item Group Description:

insert delete save refresh sort search related mass insert mass delete

General **Items**

SKU Number	SKU Description	SKU Quantity
140002	DELI-SM SUPER SUB	1
110201	DELI-SM SUPER SUB	1
140016	DELI-SM BEEF/COLBY	1
140017	DELI-SM HAM/COLBY	1
140018	DELI-SM HAM/SWISS	1
140019	DELI-SM	1
140020	DELI-SM SUB	1
140021	DELI-SM TRKY/COLBY	1
140026	DELI-SMALL SUB	1

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Search

Maintenance & Setup
Maintenance Reports
Price Book
Reports
Import
McLane Import
Post Vendor Import
Vendor Import
Vendor Import Audit R
Vendor Import Editor
Vendor Import Report
Special
Export
Posting
Mass Deletes
Quick Entry
System Manager

Vendor Import Editor new save delete filter picklist sort picklist search picklist close hide menu

Import ID:

Import ID	Table Name	Column Name	Level	Messages
1	import_vendor			
10	import_vendor_item		Change	41: A dependent cost record has change warnings
10	import_vendor_item		Change	42: A dependent retail record has change warnings
10	import_vendor_item	SKU Number	Warning	14: SKU number is not in the SKU master. A record can be created c
10	import_vendor_item	Change	Change	33: New Vendor Item UPC
10	import_vendor_item	Change	Change	30: New Vendor Item
100	import_vendor	Vendor ID	Error	10: Vendor id is not in the vendor master
102	import_vendor_cost		Warning	22: The vendor item associated with this record is in error
102	import_vendor_cost	Store Group Id	Error	9: Store group id is not in the store group master
103	import_retail	Store Group Id	Error	9: Store group id is not in the store group master
103	import_retail	SKU Qty	Warning	17: SKU number and SKU quantity does not exist in the SKU quantity

Import ID: Cost Zone:

Effective Date: Cost:

End Date: Regular/Promo:

Action Code: Vendor: 3004 COKE ARLINGTON

Store Group ID: Item: 0019855 TEST ITEM NO. 1

Store Number: ALL STORES SKU: