



Allied Update

Bob Danford, Strategic Account Manager
Steve Gilson, Strategic Account Manager

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Bio + Company Info

1. Bob Danford

- **Strategic Account Manager**
- **19 years with Allied**
- **Experience includes QA, Tech Support, Account Management, Project Management**

2. Steve Gilson

- **Strategic Account Manager**
- **20+ years account management experience**
- **Focus is Allied Wireless, Allied Dashboard, QA, Tech Support, Account Management**



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Allied Update

1. **AEGIS**
2. **EMV**
3. **Allied Wireless**
4. **Allied Dashboard**
5. **Think Tank 2019!**

AEGIS
AEGIS



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AEGIS – Status

1. Enhancements

- ✓ New Quad Core Intel Celeron J1900 Processor with No End-of-Life!
- ✓ Maintains PC104 Architecture
- ✓ Windows 10 IoT

2. AEGIS – First Patented Hybrid Forecourt Solution!

- ✓ Issued press release on 11/6/2018
- ✓ Patented the implementation of an open Microsoft Windows system and a closed AEGIS RTOS



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EMV – Status

1. Gilbarco & Wayne in cert with Pinnacle

- ✓ Customers beginning to test in labs
- ✓ Worldpay

2. Bennett nearly done

- ✓ First Data



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Allied Wireless

Your High Speed Connectivity Solution

- ✓ **Transactions at IP speed**
- ✓ **Ample bandwidth for HD media at the dispenser**
- ✓ **Installation is Fast and does Not require the site to shut down**
- ✓ **Wireless Serial Communication is Now Available!**
- ✓ **Cloud service is offered for status support**
- ✓ **Allied Wireless Distribution opportunities available**



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Allied Wireless

Installation Update...

- ✓ **Cenex- Non-Allied location having communication issues with EMV communication. Replaced with Allied Wireless.**
- ✓ **QuikTrip- installed Allied Wireless in multiple Pedestal Units via our external antenna feature.**
- ✓ **Bennett will utilize Allied Wireless as their go forward solution to deliver media to the dispenser.**
- ✓ **Gas Pump TV has partnered with Bennett and installed Allied Wireless in the first 26 locations of their deployment project.**



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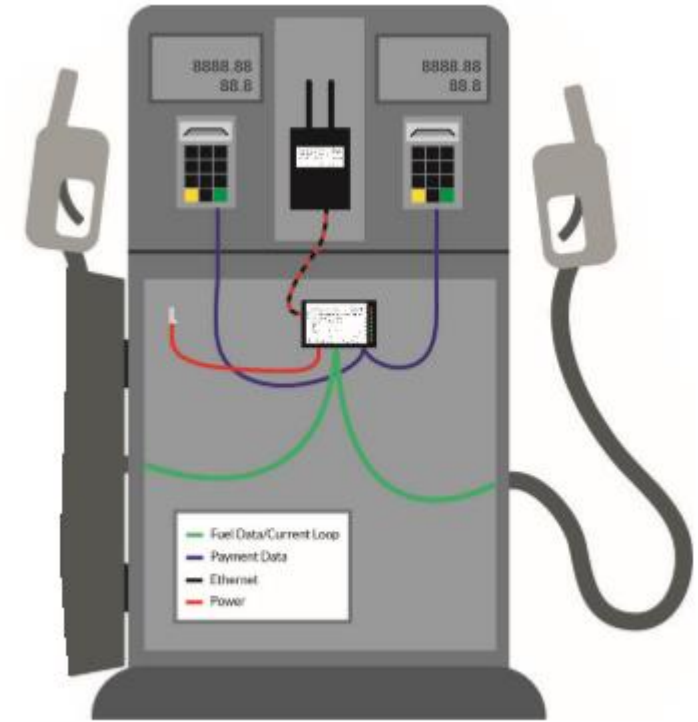
Allied Wireless- Wireless Serial Communication

The Serial to IP Conversion Adapter enables current loop and serial data communication to flow through a TCP/IP network.

- ✓ **Two Ports to support RS232/RS485 or Current Loop Communication**
- ✓ **Fast and easy installation**

Installation...

- ✓ **Multiple locations have installed Serial to IP Conversion Adapters due to faulty underground wiring or blocked conduit.**
- ✓ **Site test- 52 Fueling Points wirelessly connected to both the dispensers and card readers. No lag time, No interruptions.**



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Allied Wireless

Monitor and Alert...

- ✓ **View Signal Strength**
- ✓ **Update Key Pairing and Encryption**
- ✓ **Register for email and/or text alerts for status updates**

The screenshot shows the Allied Wireless management interface for Site #234. The interface includes a search bar, a navigation menu with 'Tech Support 215-785-6200', 'Network Operations Control', and 'Account Management', and a 'Logout' button. The main content area displays the site details for 'Site #234' and a 'Wireless Fuel System'. The system details include:

- Serial Num: 4D0CF4
- Comment: [empty]
- Email Alerts: (Email: Site234@alliedelee)
- Phone Alerts: (Phone: 6505551212, Phone Carrier: AT&T)
- Network Name: Alpha
- Frequency: [empty]
- Encryption: Eagle 1
- Description: AP #1

Below the system details is a table showing the signal strength and alert status for four dispensers:

Description	USB KeyID	Signal Strength	Alert
Dispenser 1-2	EA76	[Green bar]	[Green dot]
Dispenser 3-4	EBBA	[Green bar]	[Green dot]
Dispenser 5-6	0D7D	[Green bar]	[Green dot]
Dispenser 7-8	8B95	[Green bar]	[Green dot]

The interface also includes 'Add Location' and 'Save' buttons.



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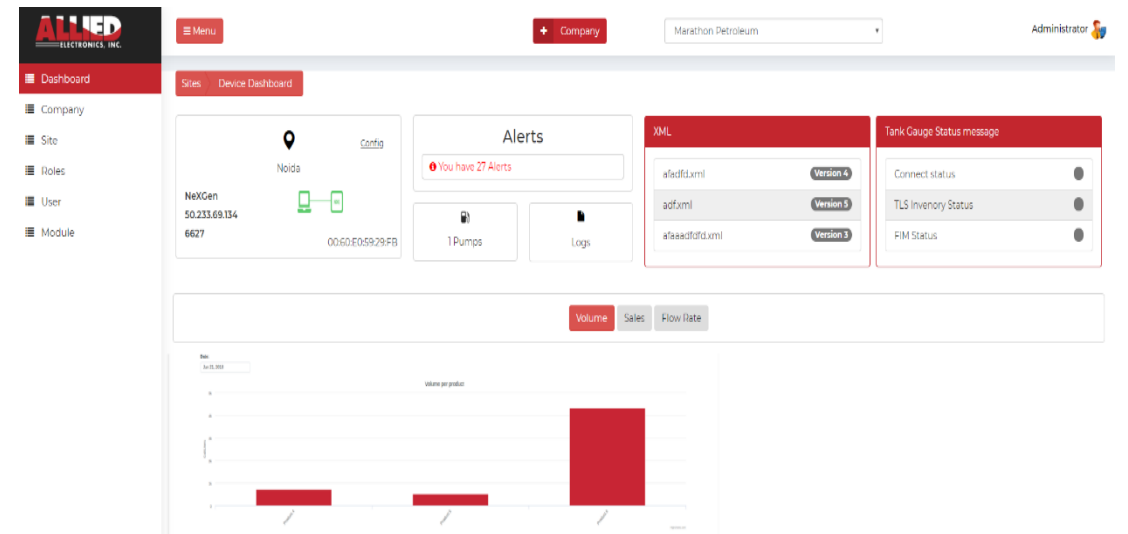
Allied Dashboard

Monitoring and Diagnostic Utility giving customers the ability to access site specific information anytime from any web enabled device.

- ✓ **Receive site specific Alert notifications**
- ✓ **View and update configuration**
- ✓ **Monitor Flow Rates, Volume, and Sales Totals**
- ✓ **View XML's and Tank Gauge Status**

Future Enhancements

- ✓ **Download Firmware across multiple sites**
- ✓ **Update XML's**
- ✓ **View Port Status**
- ✓ **Reset Mode Control**



Next Steps...We are looking for a few sites to Beta test

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Allied Think Tank



- **Think Tank 2019 – June 11th & 12th**

- ✓ **6th Think Tank Technology Exchange**
- ✓ **Gather valuable information on the latest technologies and marketing trends**
- ✓ **Come for information, great networking opportunities, and fun evening activities**

- **Who Should Go?**

- ✓ **IT – everyone and anyone!**
- ✓ **Fuel operations**
- ✓ **Marketing**
- ✓ **Business, Relationship Managers**



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Pinnacle Summit 2019

design business original
ideas operations motivation success
communication operations management vision
original
goals teamwork ideas strategy business
strategy innovation focus innovate operations
finance investment communication design
method creative company
development



Thank You!



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Pinnacle Summit 2019

Southlake, TX

May 28-30, 2019